Runzheimer International Total Employee Mobility Infographic Brief.

**Graphic #1** TEM Overall Key Findings:

* 30% of the workforce is mobile – which means they travel, drive vehicles, or relocate for business /70% non-mobile
* Companies with mobility programs have higher productivity . An average of 85% reported that they saw improved employee productivity after implementing a defined mobility program.
* Growing organizations are investing in mobility. Companies with 10% or more annual growth in revenue have more mobile employees than companies with low growth.
* Mobility differences between high-growth and low-growth companies: growth organizations invest average of $11,779/mobile employee and non-growth organizations only invest an average of %6,527/mobile employee

**Graphic #2** Travel:

* Direct Spend/traveler is $10,997
* Support cost/traveler is $713
* Support costs as percentage of direct spend is 10%
* Participants with expense management software spent $2775 less per traveler per year than companies using paper based reporting.

**Graphic #3 Business Vehicles**:

* Average direct spend/driver is $8710
* Support cost/driver is $699
* Support costs as percentage of direct spend is 9.5%
* High growth companies have greater efficiency: high growth: one full-time support person can support 731 business drivers, in a low growth organization 1 FTE supports only 458. This could be explained by the fact that high-growth organizations invest more in their mobile programs.
* Organizations outsourcing 50% or more of their business vehicle program have 22% lower average direct spend per mile and 45% lower support costs per mile.
* Graphic to show direct spend per driver…($10,808 for fleet programs vs. $8120 for reimbursement programs)

**Graphic #4** Mobile Devices:

* Average direct spend/mobile device $1225
* Average support cost/mobile device $211
* Support cost as percentage of direct spend 23%
* 30% of companies expect a decrease in company provided mobile device yet 64% of companies do not have an active mobile device policy and 67% do not outsource their programs….the meaning behind that is that the companies have more employees BYOD (bring your own device), they don’t have policies in place to manage it and only 27% outsource….if they outsource, they would have a policy and they would be able to get their arms around cost containment and efficiency.